



# Northumberland Ferries Limited & Bay Ferries Limited



**Donald Cormier**  
**VP Operations and General Manager**

# Our Services



# Northumberland Ferries Limited

- Since 1941, Northumberland Ferries has been transporting passengers and their vehicles between Prince Edward Island and Nova Scotia.
- Privately Owned Company



- Ferry Service is provided with the support of Federal Government Contribution Agreements
- This 75 minute crossing is from Wood Islands, Prince Edward Island to Caribou, Nova Scotia and is in service from May1st-December 20<sup>th</sup>.
- Up to 9 departures per day (peak season) from each port.

# mv Confederation

up to 220 vehicles and 600 passengers.



# Sample NFL Projects/Vendor Opportunities

- MV Confederation

- Dry-docking (Due 2020)
- Annual Dockside Refits
- Sewage System Upgrade
- Crew Accommodation Upgrades
- Oily water Separator Upgrade
- LED Lighting



# mv Holiday Island

up to 150 vehicles and 399 passengers.



# Sample NFL Projects/Vendor Opportunities

- MV Holiday Island

- Dry-docking (Due 2021)
- Annual Dockside Refits
- Accommodation Modernization
- Sewage System Upgrade
- Lighting Upgrades
- Replacement Vessel

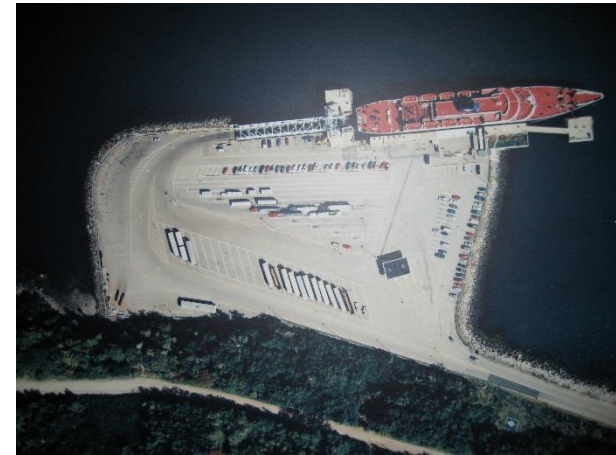


# NFL Terminal Projects

- Wood Islands / Caribou
  - Electrical/Mechanical Upgrades
  - Ops Building Extension
  - Dolphin Berth Rehabilitations
  - Channel Dredging
  - New Crew Shore Accommodations
  - Marshalling Yard Resurfacing

# Bay Ferries Limited

- Bay of Fundy Services since 1997
- Saint John-Digby Service under contract with Federal and Provincial Governments
- Yarmouth to Maine service under contract with Province of Nova Scotia



# Bay Ferries Limited

- MV Fundy Rose



- The Cat



# Examples of Projects

- FUNDY ROSE

- Statutory dry-docking
- Replace Rescue Boats
- Atrium Upgrade
- Shore Power Upgrade

- THE CAT

- Statutory dry-docking



- TERMINALS

- New Yarmouth Terminal
- Marshalling Yard Paving
- Transfer Bridge Rehabilitation
- Berth Dredging
- New Steel Storage Building

# How do vendors participate?

- Purchasing Manager- Mike Morris
  - [mmorris@nfl-bay.com](mailto:mmorris@nfl-bay.com)
- Government of Canada- Buy and Sell Canada
  - [www.buyandsell.gc.ca](http://www.buyandsell.gc.ca)

# Green Marine

We care about the waters we sail. They're our playground and we're committed to keeping them clean and safe. That's why Northumberland Ferries & Bay Ferries has signed on with Green Marine, the largest voluntary environmental program for the maritime industry in North America.

Green Marine certification is a rigorous and transparent process, and the program offers a detailed roadmap to address key environmental issues such as air and greenhouse gas emissions, underwater noise, oily water, and garbage management.



# THANK YOU!



# Questions?

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